

Vacancy Sales Advisor France & Wallonia

Tolsma-Grisnich: FEEDING THE WORLD WITH OUR TECHNOLOGY

Tolsma is a true specialist in intelligent storage technology. Our state-of-art technology, in combination with professional storage advice, results in the highest possible storage efficiency for customers. The strength of Tolsma lies in the company's very broad expertise and experience in storing agricultural products.

To achieve our commercial ambitions in France and Wallonia, we are looking for a Sales Advisor: An ambitious and energetic professional with passion for agricultural technology.

Job description:

- Responsible for sales in your own area
- Responsible for the acquisition of new clients in new markets and maintaining contact with existing customers
- Co-initiate new and improved products
- Following developments in the market
- Support our existing customers locally and by remote via our storage computer

Job requirements:

- Customer-oriented thinking and acting (understands the farmer)
- Strong communication skills. Native French and advanced English or German language skills.
- Agricultural/Commercial background with technical affinity
- Experience in a technical/agricultural environment. This is not a must; candidates who are recently graduated are also welcome to apply.
- Professional relationship builder with an eye for detail
- Structured, well organized
- Willing to travel frequently

Offer:

A dynamic sales position in a successful international organization with enthusiastic colleagues and great career opportunities.

For further information or any questions, please contact Vincent Hofstee: +31 6 13 11 30 88.

Interested? Please send your motivation and curriculum vitae to werken@tolsmagrisnich.com



Members of the Tolsma-Grisnich Group

Improving your agribusiness in an intelligent way